WHEB Asset Management Presentation to: The International Takaful Summit

10 July 2018



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The WHEB advantage



- Specialist Firm: Partnership, B-Corporation. Genuine 'Intentionality'
- Sustainability and ESG 'built in' not 'bolted on'
- 'Solutions to sustainability challenges': social and environmental themes
- Long term bottom-up investors; ESG Integration and Stewardship comes naturally
- Leading proponent of impact investing



Ted Franks, CA, CFA Fund Manager and Partner



George Latham, ASIP Managing Partner and CIO



Seb Beloe, MSc, DiC, Cenv Head of Research and Partner

Humanity's footprint is larger than ever



Since 1970....



A third of arable land has been lost



Global population has doubled

Half of biodiversity has been lost

The world faces greater challenges than we have ever overcome before



By 2050...



Halve emissions



Process twice as much solid waste



Increase food production by half

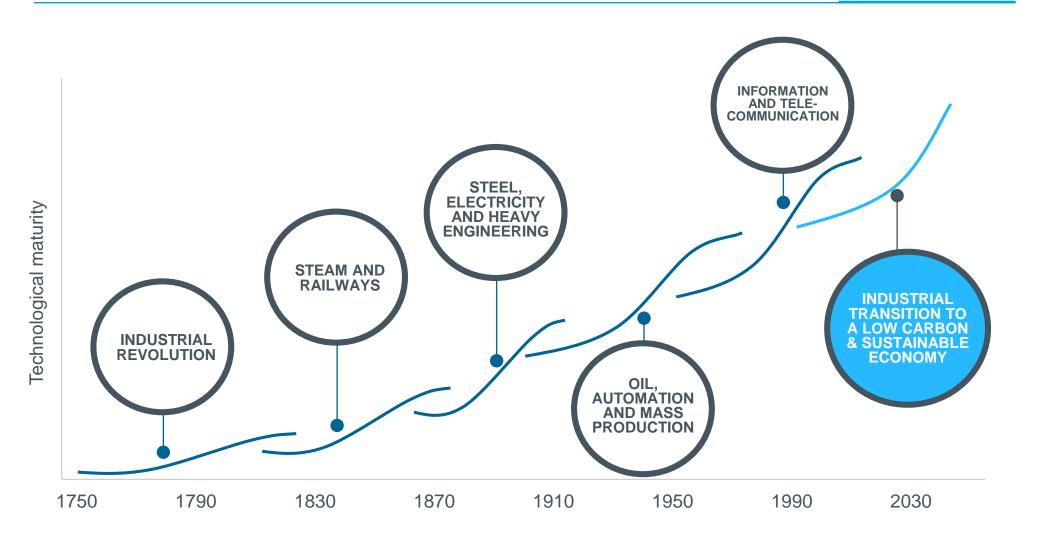


Solve soaring chronic disease

Sources: "Climate Change: Actions, Trends and Implications for Business", The Intergovernmental Panel on Climate Change's Fifth Report, Working Group 1, September 2013; "Energy Technology Perspectives 2016: Towards Sustainable Urban Energy Systems", International Energy Agency, June 2016; "Waste Production Must Peak this Century", Hoornweg, Bhada-Tata and Kennedy, Nature Magazine, October 2013; "Food Needs and Population", United Nations Food and Agriculture Organisation

Investing in the sixth industrial revolution





Positive and negative externalities





Business at risk



Transitioning



Sustainable growth

20%

60%

20%

















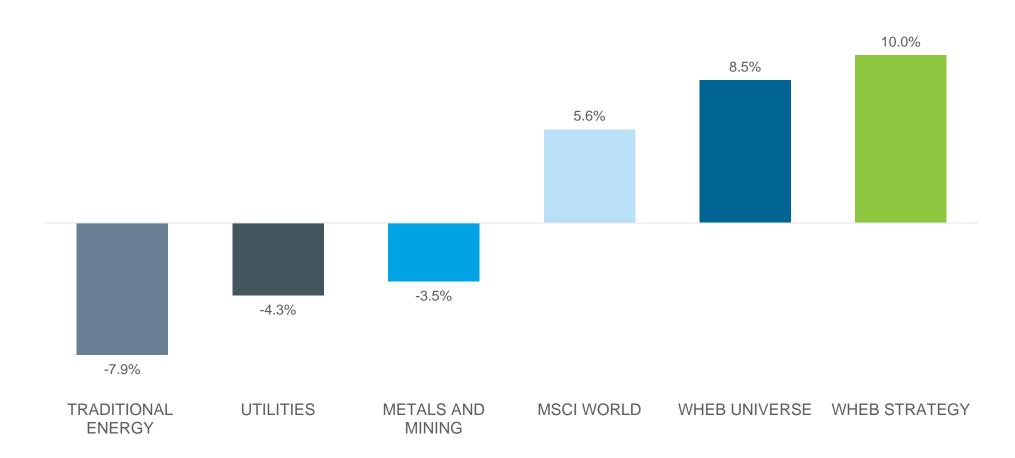




Superior structural growth



Global revenue growth by industry (listed participants), 2011-2017



Sources: MSCI World Indexes: MSCI World (ticker: MXWO), Energy (MXWO0EN), Utilities (MXWO0UT), Metals and Mining (MXWO0MM); WHEB Asset Management LLP

Solutions to sustainability challenges

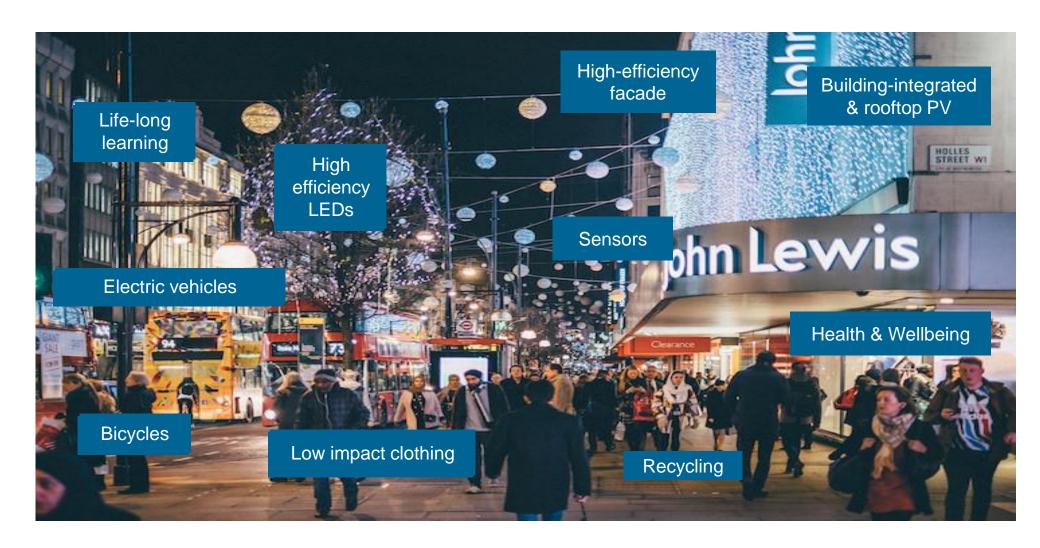


Future-proofed markets with strong long term growth



The future is already on the high street

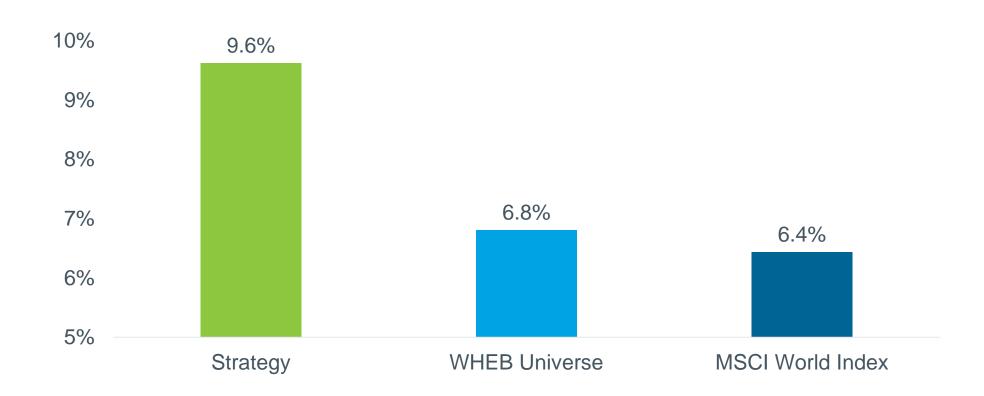




Long term investors in high quality companies

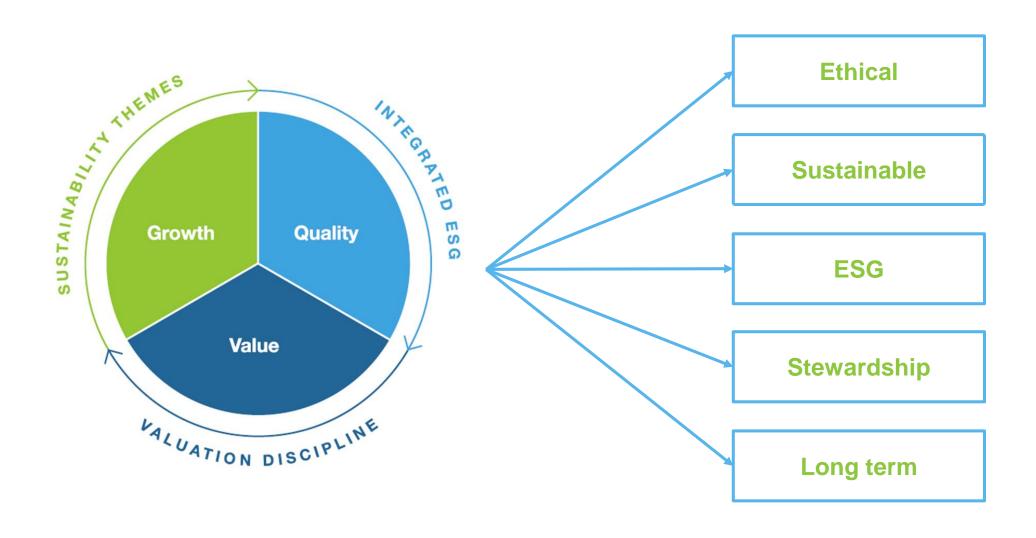


Unlevered cash flow return on invested capital (three year average)



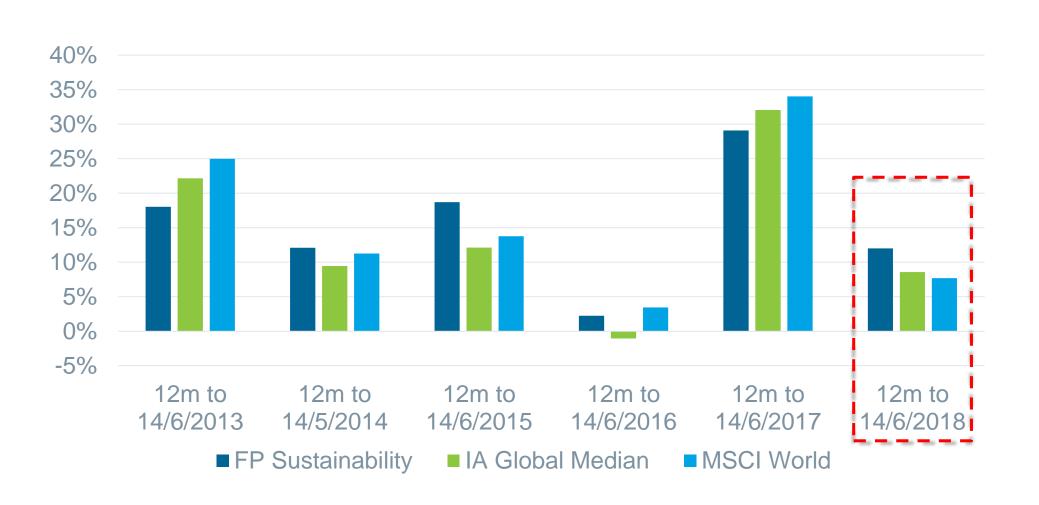
SRI criteria: a natural outcome





Discrete annual performance





Source: FE Analytics

WHEB impact microsite















www.whebgroup.com/impact